



TRINITY
REAL ESTATE FINANCE, INC.

Secured for Growth: How Trinity Found an IT Partner It Could Trust

As growth increased its security and compliance needs, Trinity Real Estate Finance found an IT partner that listened, explained clearly, and delivered trusted support.



**80% Same-Day
Ticket Resolution**



**13+ Years of Proven
Industry Experience**



**20-Minute Human
Response Time**



**97.4% Customer Satisfaction
Rating**

Executive Summary

As Trinity Real Estate Finance grew, its basic IT support arrangement no longer matched its rising security, compliance, and operational needs. The company turned to 7tech for support to strengthen security, meet compliance requirements, keep IT systems running smoothly, explain recommendations clearly, and control costs. The partnership gave leadership trusted guidance, dependable support, and greater confidence in its technology decisions while keeping costs under control.

About the Client

Trinity Real Estate Finance is a Texas-based commercial mortgage banking company that helps clients secure financing for commercial real estate projects. The firm works with a range of lenders and financing structures to support office, retail, multifamily, hotel, industrial, and other commercial properties.

The Challenge

Trinity Real Estate Finance had outgrown a basic IT support arrangement. As the company expanded, leadership needed a more capable and trustworthy partner to address stronger cybersecurity, increasing compliance responsibilities, reliable daily operations, clear IT communication, and disciplined cost control.

- The original IT arrangement handled basic IT needs, but no longer matched the company's growth and changing daily operational demands.
- Rising security and compliance requirements called for broader expertise and more structured support.
- Leadership wanted a provider that would listen carefully, explain recommendations clearly, keep everyday systems running smoothly, and help control IT costs.



7tech has helped us increase our security, meet our compliance requirements, and keep our everyday IT systems running smoothly at a fair price.

Joan Lovejoy, Trinity Real Estate Finance

The Solution

Trinity partnered with 7tech for managed IT, cybersecurity, and compliance support aligned with its evolving needs. 7tech listened to leadership's concerns, answered questions in plain language, and tied recommendations to practical business priorities. The partnership helped Trinity strengthen security, meet compliance requirements, maintain dependable daily systems, and control costs. Clear communication also gave leadership greater confidence in its technology decisions as the company continued to grow steadily.

The Results

With 7tech's support, Trinity Real Estate Finance increased its security, met its compliance requirements, and kept everyday IT systems running smoothly. Leadership also gained a technology partner that listened carefully, explained issues in simple terms, and provided advice they could trust. The company viewed the service as fairly priced and aligned with its operational needs. These improvements gave decision-makers greater confidence that technology, security, compliance, and daily support were being managed responsibly while helping employees remain productive and focused as the business continued to grow.

Key Takeaways

Growing companies often need more than basic IT support. Trinity's experience shows the value of a partner that combines cybersecurity, compliance assistance, reliable daily support, clear communication, cost control, and advice leadership can understand and trust.

Services Provided

7tech supported Trinity Real Estate Finance with managed IT services, cybersecurity assistance, compliance support, ongoing management of everyday IT systems, plain-language technology guidance, and cost-conscious planning. These services helped the company strengthen security, meet compliance responsibilities, maintain reliable operations, control costs, and make technology decisions with confidence.

Final Thoughts

Trinity Real Estate Finance needed an IT partner that could keep pace with its growth without adding complexity. By listening, explaining recommendations clearly, supporting security and compliance, and keeping daily systems running smoothly, 7tech became a trusted advisor that helped leadership feel more confident and more in control.

Where Trusted IT Meets Clear Guidance, and Every Decision Builds Confidence

Work with 7tech to protect what matters most through genuine care, reliable support, and lasting trust.

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